



# CASE STUDY

## CLIENT

Penrite Oil Co Pty Ltd

Industry: Automotive Distribution

Scope: Wall-to-Wall Inventory.

*The inventory needed to be aligned with due diligence and financial auditing standards, while ensuring minimum disruption to ongoing warehouse operations.*

## CONCLUSION

This project highlighted RGIS's ability to deliver fast, accurate, and large-scale inventories under high-stakes conditions.

The customer praised the professionalism and precision of the RGIS team, and has since confirmed RGIS as their preferred inventory partner for future acquisitions. The success of this project strengthened RGIS's position as a trusted provider in the automotive logistics and distribution sector.

CONTACT RGIS TODAY TO SEE HOW WE CAN HELP YOU



rgis.ca



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## SUPPORTING STRATEGIC ACQUISITION THROUGH ACCURATE MULTI-SITE INVENTORY

*What was most impressive (about RGIS) was how they approached the process when it didn't go exactly to plan due to complexity of the task, no questions, no reservations they dove into it to **complete to a really high standard**. As they say in life, it's not what happens but what you do next that matter most, and **RGIS delivered above expectation**.*

*I would have no reservations recommending the RGIS team to anyone.*

**Chris Wilesmith, Director**

## CHALLENGE

A leading Australian importer and wholesaler of automotive spare parts was undergoing a strategic acquisition by Penrite Oil Co Pty Ltd, an internationally recognized lubricant manufacturer.

To complete the acquisition process, the purchaser required a clean, accurate, and reconciled inventory count across parts company's entire warehouse network — within a tight nine-day deadline. The challenge involved three large distribution sites located in Sydney, Brisbane, and Melbourne, each holding thousands of SKUs.

The inventory needed to be aligned with due diligence and financial auditing standards, while ensuring minimum disruption to ongoing warehouse operations.

## WHY RGIS?

Penrite Oil Co Pty Ltd and the parts company selected RGIS due to its:

- Proven experience delivering large-scale warehouse inventories.
- National reach and ability to deploy over 130+ staff across sites.
- Robust inventory reconciliation systems compatible with the parts company's WMS.
- Excellent reputation for speed, professionalism, and accuracy.
- Ability to deliver to fixed deadlines without compromising quality.

## OUR SOLUTION

RGIS provided a complete end-to-end inventory solution across all three sites, managing planning, resource deployment, execution, and consolidated reporting.

### Scope of Work:

- Over 40,000 SKUs counted and verified.
- All inventory scanned and validated using threshold and barcode control.
- Data reconciled with the parts company's WMS system.
- File preparation, configuration, testing, and validation pre-inventory.
- Field teams coordinated via experienced project and operations managers.
- Consolidated reporting delivered to meet Penrite's acquisition timeline.
- Continuous communication between RGIS project leaders and the parts company's internal teams ensured successful delivery without operational disruption.

## RESULTS

- Project completed within strict acquisition timeframe.
- Delivered clear, consolidated inventory results.
- Positive feedback from the client, confirming future projects.
- Enabled seamless transition and financial reconciliation for acquisition.